

ACEC-IL Business Development Meeting Minutes

DATE: August 28, 2019

TIME: 10:00 AM

LOCATION: EXP, 205 N Michigan Ave., Floor 38, Chicago, IL 60601

Meeting called by: Brian Umbright – EXP

Type of meeting: Quarterly

Chairperson: Brian Umbright – EXP

Note taker: Rafael Herrera – SE3, LLC

Attendees: See attached sign-in sheet

Introductions and roll call were taken. There were 7 members in Chicago and 13 members and 2 ACEC-IL staff members joined via teleconference.

Agenda item: Approval Minutes – 05/01/2019

Presenter: B. Umbright

Discussion: Mr. Umbright confirmed distribution of previous meeting minutes and requested comments. Hearing no comments, the meeting minutes were approved. Attendance list has been updated to reflect member's new affiliations as applicable going forward.

Action items: None

Agenda item: ACEC/Industry Update and Announcements

Presenter: B. Umbright/B. Schopp

Discussion:

- ACEC-IL has a newly designed website
- ACEC-IL board has voted unanimously to hire Kevin Arlt as new President and CEO of ACEC-IL. Kevin will be starting in his new role 9/16 and will be attending the ACEC National Conference being held in Chicago October 13-16. The Illinois dinner will be held 10/14, more information on the dinner will be coming out soon.
- Committee members were reminded about ACEC committee member pledge and contributions to the National PAC

Action items: Committee member pledges

Agenda item: Education Sub-Committee Report

Presenter: K. Daniels

Discussion: No subcommittee activities have taken place since the last meeting. Committee seeking input on ideas for topics, Lochner and SE3 agreed to join sub-committee. The following topics were discussed:

SB 51 was previously suggested as a good topic where the following ideas can be discussed:

- Previous state administration instituted policies through executive orders relating to SB 51 which have created a culture where some firms feel any interaction with agency staff is perceived to be unethical.
- Is there consistency in how the IDOT districts throughout the state implement the legislation
- Is it time for us to push for legislative change?
- Development of updated white paper

IDOT submittals and prequal process could be beneficial for new consultants (P. Tobias). Tollway has workshops and webinars, IDOT could use mechanism for communicating new information to industry. IDOT committees a good vehicle to disseminate info.

Action items: Committee members encouraged to submit ideas for future educational topics. K Daniels to set up a call with interested subcommittee members mid-September to discuss potential program ideas. ACEC-IL staff to provide list of programs held past years. Dave Bender could be a good resource in this area.

Agenda item: ACEC Events Calendar

Presenter: B. Umbright/B. Schopp

Discussion:

- Principal and Owners Summit, 9/24 @ Hanson office in Springfield
- Principal and Owners Summit, 9/25 @ EXP office in Chicago
- ACEC National Fall Conference will be in Chicago, October 13-16 @ Sheraton Grand Chicago. Illinois participation is encouraged.
- IDOT Phase I seminar 10/29 in Schaumburg
- Fall Conference scheduled for November 14th downstate
- Spring Conference February 2020

Action items: All members encourage to attend and support the ACEC National Fall Conference, and ACEC-IL events

Agenda item: Old Business (Cook County DOT RFQ process)

Presenter: B. Umbright/R. Herrera

Discussion: B. Umbright/R. Herrera updated committee members on status of CCDOTH on suggestions to streamline their RFQ process. This was a joint effort with ACEC-IL's Cook County Liaison Committee. Awaiting feedback on White Paper presented to County on 4/5/19.

Action items: Awaiting feedback from County. B. Umbright to email committee members a copy of the White Paper.

Agenda item: Old Business (IDOT Meet and Greet with Industry)

Presenter: B. Umbright

Discussion: Event held in Springfield a few years back was very successful. The fact that last event was held at IDOT facility after hours incurred added expenses for IDOT; idea for a luncheon event was suggested.

Action items: Working with ACEC IDOT committee on ideas.

Agenda item: New Business (Capital Development Board)

Presenter: B. Umbright

Discussion: With passage of vertical component of the new Capital Bill, CDB solicitations have increased in size/frequency, question was asked on how involved or interested committee members were with CDB projects.

Action items: Seeking ideas/suggestions on how we can collaborate with ACEC CDB committee, one thought was providing suggestions on outdated CDB procurement processes.

Agenda item: Committee Goals and Objectives

Presenter: B. Umbright

Discussion: Now that new Capital Bill has been passed, members were asked for suggestions on what committee should be working on going forward. Looking for 2-3 goals/objectives to focus on this cycle.

Action items: Email B. Umbright ideas committee can be working on

Next Meeting: TBD, possible thoughts to center around ACEC events.

Adjournment: The meeting adjourned at approximately 11:09 am

**ACEC-IL Business Development Committee
Sign-In Sheet
August 28, 2019**

Attendance							
In Person	Phone	Position	First Name	Last Name	Firm Name	E-Mail Address	Phone Number
		ACEC-IL Staff	Kevin	Artl	ACEC-IL	kevin@acecil.org	
	X	ACEC-IL Staff	Bethany	Rademaker	ACEC-IL	bethany@acecil.org	
	X	ACEC-IL Staff	Sasha	Cadigan	ACEC-IL	sasha@acecil.org	
	X	Ex-Officio	Bruce	Schoop	Oats & Associates, Inc.	bruce.schopp@oatesassociates.com	(630) 368-2065
	X	Chair	Steve	Donahue	Homer & Shifrin, Inc.	srdonahue@hornershifrin.com	(618) 622-6825
X		Chair	Brian	Umbright	EXP	brian.umbright@exp.com	(312) 616-7495
	X	Member	Jason	Baitner	Someset	jbaitner@somersetcpas.com	(317) 472-2200
		Member	Thomas	Balsler	American Surveying & Eng. P.C.	t.balsler@americansurvey.com	(312) 277-2000
	X	Member	Eric	Barnes	Klingner & Associates, P.C.	ebb@klingner.com	(217) 223-3670
	X	Member	Rebecca	Boyer	Kaskaskia Engineering Group, LLC	Bboyer@kaskaskiaeng.com	(618) 233-5877
		Member	Cyle	Cantrell	Burns & McDonnell	ccantrell@burnsmcd.com	
		Member	Dave	Clark	ESI Consultants, Ltd.	dclark@esiltd.com	(217) 348-1900
	X	Member	Brian	Converse	Willet, Hofmann & Associates, Inc.	bconverse@willetthofmann.com	(815) 284-3381
		Member	Curtis	Cook	Chastain & Associates LLC	ccook@chastainengineers.com	(815) 489-0050
	X	Member	Lori	Daiber	Civil Design, Inc.	ldaiber@civildesigninc.com	(618) 343-1170
X		Member	Kerri	Daniels	DLZ Illinois, Inc.	kdaniels@dlz.com	(773) 283-2600
	X	Member	Matt	Davidson	Farnsworth Group	mdavidson@f-w.com	(309) 663-8435
		Member	Darryl	Dawson	ITS Engineering Ltd	ddawson@itsengineering-ltd.com	(312) 731-9030
	X	Member	Anna	Derocher	Fehr Graham	Aderocher@fehr-graham.com	(815) 235-7643
		Member	Matt	Dvorak	Primera Engineers, Ltd.	mdvorak@primaeng.com	(312) 606-0910
		Member	Michael	Eichten	AECOM	mike.eichten@aecom.com	(312) 373-7700
		Member	Clinton	Ferguson	Infrastructure Engineering, Inc.	cferguson@infrastructure-eng.com	(312) 425-9560
X		Member	Megan	FitzPatrick	Lochner	mfitzpatrick@hwlochner.com	(312) 994-9721
		Member	Joan	Freitag	Hanson Professional Services Inc.	jfreitag@hanson-inc.com	(217) 836-4667
	X	Member	Elizabeth	Gallagher	Alfred Benesch & Company	egallagher@benesch.com	(312) 565-0450
X		Member	Rafael	Herrera	SE3 LLC	rherrera@se3.us	
	X	Member	Tiffany	Hill	Prairie Engineers, P.C.	thill@prairieengineers.com	
		Member	Pamela	Hobbs	Geotechnology, Inc.	phobbs@geotechnology.com	(314) 393-3346
		Member	Joe	Iacobucci	Sam Schwartz Engineering	jiacobucci@samschwartz.com	(773) 305-0800
X		Member	Mohsen	Javadi	Transland Engineering Group, LLC	mjavadi@translandengineering.com	(630) 299-3657
		Member	Lawanda	Jones	ABNA	ljones@abnacorp.com	(773) 881-4788
X		Member	Shuja	Kazi	Delta Engineering Group, LLC	shujak@DEG-AMERICA.COM	
		Member	Leslie	Kirchler-Owen	Ecology and Environment Engineering	lkirchler-owen@ene.com	
		Member	Michael	Lee	T&I Engineers, LLC	mike.lee@tandiellc.com	(224) 223-5026
		Member	Kathleen	Louder	Collins Engineers, Inc.	klouder@collinsengr.com	(312) 704-9300
		Member	Michael	Mack	Burns & McDonnell	mmack@burnsmcd.com	(630) 724-3200
		Member	Brian	McPartlin	Globetrotters Engineering Corp.	brian.mcpartlin@gec-group.com	(312) 922-6400
		Member	Colleen	Miller	Gannett Fleming	cmiller@gfnet.com	(312) 228-0100
	X	Member	Jay	Miller	Millenium Professional Services	jmiller@millennia.pro	(630) 393-2851
		Member	Matthew	Miller	Prairie Engineers, P.C.	mmiller@prairieengineers.com	(309) 839-2554
	X	Member	Donald	Minner	Wiss, Janney, Elstner Associates, Inc.	dminner@wje.com	(847) 272-7400
		Member	Leo	Morand	Gewalt Hamilton Associates, Inc.	lmorand@gha-engineers.com	(847) 821-6229
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		Member	Scott	Rodseth	Hampton, Lenzini and Renwick, Inc.	srodseth@hrleng.com	(847) 697-6700
		Member	Greg	Ryckaert	IMEG, Corp	Greg.A.Ryckaert@imegcorp.com	(309) 283-1595

